



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

December 14, 2014

### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$182,776	35
Concklin, Ron	Rosenberg-Concklin, Inc.	\$54,666	21

### Platinum Producers (\$30,000 - \$50,000)

Shackelford, Edward L.	The Assurance Group, Inc.	\$47,266	10
Barta, Devin M.		\$46,833	6
Mednick, Scott E.	Professional Insurance Systems of Florida	\$41,112	16
Ahlbum, Tim		\$40,282	5
Borosak, William J. Jr.	Secure Future Financial Group	\$36,991	14
Hatton, Catherine E.	Long Island Insurance Solutions	\$32,663	13

### Gold Producers (\$10,000 - \$30,000)

Lemar, Mike	Sunshine State Agency	\$29,979	21
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,730	7
Friedman, Michael D.	Friedman Insurance Agency	\$21,380	1
Senior Services of North America, Inc.		\$20,072	9
Edwards, Jackson IV		\$19,267	1
Clark, John W.	Senior Solutions Insurance Agency	\$16,811	16
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$16,128	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$15,180	3
Benefit Plans of America, Inc.		\$15,180	3
Maisto, Stephen	Senior Health Solutions	\$14,568	3
Maisonet, Joseph	Maisonet Insurance Agency	\$14,254	9
Wroblewski, Robert M.	SOS Insurance Group	\$13,979	5
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$13,882	3
Baacke, Brian W.	Baacke Insurance Agency	\$13,647	1
Fuller, Bret A.		\$13,647	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,852	3
Schuler, James F.	Consumer Group Services, Inc.	\$11,755	4
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$10,943	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$10,020	1



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Silver Producers (\$5,000 - \$10,000)

Chacon, Cesar		\$9,852	5
Ahlbum, Donna M.		\$8,652	2
Carran, John Steven		\$8,484	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$8,476	3
American Eagle Consultants, Inc.		\$8,369	16
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$8,063	9
Centerstone Insurance & Financial Svcs.		\$7,980	2
Stiffler, Harold	Stiffler Insurance Agency	\$7,870	3
Weinfeld, Shia		\$7,792	2
Judah, Charles G.	MSIS, Inc.	\$7,164	3
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$7,068	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$6,900	3
Roper, Charles W.	Roper Insurance Agency	\$6,526	1
Schwartz, Scott J.	Insurance Protection Services	\$6,468	1
Daley, Michael A.	Daley Insurance Agency	\$6,000	2
Pavone-Bahlkow, Valerie J.		\$5,700	3
Gress, Ronald	United Specialty Associates Corp.	\$5,576	1
Gluck, Chana F.	Gluck Insurance Agency	\$5,436	1
LePage, Kenneth L. Jr.	LePage Insurance Agency	\$5,436	2
Peltz, Arnold		\$5,376	1
Semryck, Steven I.	Semryck Insurance Agency	\$5,372	1
Greenberg, Joshua K.		\$5,208	1



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Bronze Producers (\$2,500 - \$5,000)

Muni, Joseph P. Jr.	Muni Financial, Inc.	\$4,979	1
Daniels, David K.	David K. Daniels & Associates	\$4,944	2
Priester, John L. Jr.	Priester Insurance Agency	\$4,908	3
Safe Path Benefits, Inc.		\$4,595	2
Adelson, Andy G.	Adelson Insurance Agency	\$4,550	2
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$4,500	1
Hirsch, Susan J.		\$4,487	4
Cheek, Steven J.	Cheek Insurance Agency	\$4,428	2
Natelson, Gerald B.	Natelson Insurance Agency	\$4,040	2
Malpigli & Associates Insurance Agency, Inc.		\$3,900	1
Byrnes, John J.	Byrnes Insurance Agency	\$3,824	1
Athanas, Arthur W.		\$3,768	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,768	1
Your Health Insurance Agency, Inc.		\$3,696	3
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,648	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,647	1
Sernaker, Howard R.		\$3,516	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,480	1
Tamiso, William L.	Southeastern Insurance Agency	\$3,285	1
Bowes, Barbara N.	Bowes Insurance Agency	\$3,228	1
Brown, Donald B.	Brown Insurance Agency	\$3,192	1
Watson, Craig	Watson Insurance Agency	\$3,192	1
Jaffe, Joseph A.		\$3,168	1
Klamer, George J.		\$3,067	2
Harasym, Kenneth J.	Harasym Insurance Agency	\$3,064	1
Gray, Mark E.	Gray Insurance Agency	\$3,060	1
Lemar, Fred W. Jr.		\$3,035	1
Ritter, Craig J.	Ritter Insurance Agency	\$2,988	3
Ray Kastl Insurance Inc.		\$2,963	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$2,926	1
Adler, Risa B.	Adler Insurance Agency	\$2,856	1
Holstein, Gerald K.	Holstein Insurance Agency	\$2,844	1
Moita, Goncalo M.		\$2,844	1
Merritt, Dee		\$2,808	2
Rentner, Cary	Rentner Insurance Agency	\$2,796	1
Alan, Stuart	Senior Care Insurance Center	\$2,772	1
Woods, Judith L.		\$2,759	1
Mikolajcik, Lawrence V.	Mikolajcik Insurance Agency	\$2,724	1
Bergstresser, Jack	Jack's Insurance Marketing Organization	\$2,640	2
McGeoy, Jacob M.	Secure Benefits Alliance	\$2,556	8



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

December 14, 2014

#### Diamond Producers (\$20,000 & Above)

Friedman, Michael D.	\$21,380
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#### Platinum Producers (\$15,000 - \$20,000)

Edwards, Jackson, IV	\$19,267	Rush, Timothy T.	\$16,368
Ottovoglio, Xiomara	\$17,880	Gruber, Arthur K.	\$15,592
Ahlbum, Tim	\$17,700	Vickers, Jordan	\$15,420

#### Gold Producers (\$10,000 - \$15,000)

Fuller, Bret A.	\$13,647	Ehrlich, Carl F.	\$10,943
Stevens, Jason	\$12,634	Ranney, Eugene	\$10,932
Abbatiello, Vincent	\$12,120	Maisto, Stephen	\$10,752
Barta, Devin M.	\$11,628	Ahmed, Nur N.	\$10,020

#### Silver Producers (\$5,000 - \$10,000)

Chappell, John	\$9,600	Schwartz, Scott J.	\$6,468
Kahn, Peter S.	\$9,240	Ahlbum, Jon	\$6,456
Reardon, John J.	\$9,216	Youngblood, Malton B.	\$6,420
Reyer, Jerome H.	\$8,964	Lawrence, Kevin	\$6,200
Sachs, Kerry	\$8,796	Graham, Christopher N.	\$6,071
Perlman, Bernard J.	\$8,484	Becker, Gary S.	\$5,868
Gude Hatton, Catherine E.	\$8,448	Robbins, Philip L.	\$5,856
Richenstein, Kenneth L.	\$8,436	Hatton, John W.	\$5,772
Brown, Christopher	\$8,244	Vertich, Mark	\$5,579
Valdes, Jorge A.	\$8,051	Kovarsky, Nathan S.	\$5,576
Gilbert, Brian	\$7,920	Scott, James R.	\$5,476
Rosati, Lisa	\$7,728	Chester, Susan L.	\$5,436
Dillow, David S.	\$7,560	Gluck, Chana F.	\$5,436
Dellinger, William H. II	\$7,091	Peltz, Arnold	\$5,376
Sakharoff, Richard D.	\$7,068	Semryck, Steven I.	\$5,372
Shaw III, Martin L.	\$6,993	Cartwright, Susan M.	\$5,368
Moore, Daniel	\$6,923	Payant, Thomas A.	\$5,316
Saylor, Dexter R.	\$6,898	Greenberg, Joshua K.	\$5,208
Roper, Charles W.	\$6,526	Daley, Michael A.	\$5,136



## Writing Agents

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Bronze Producers (\$2,500 - \$5,000)

Muni, Joseph P. Jr.	\$4,979	Tamiso, William L.	\$3,285
Sommer, Ann	\$4,672	Eserman, Clifton W.	\$3,276
Lidinsky, Richard J.	\$4,500	Kahn, Rachel	\$3,276
Spagnuolo, Francesco	\$4,356	Valovich, Stephen A.	\$3,276
Dibisceglie, Darrin J.	\$4,332	Wheat, Douglas P.	\$3,264
Adelson, Andy G.	\$4,308	Bowes, Barbara N.	\$3,228
Conte, William C.	\$4,020	Brown, Donald B.	\$3,192
Falci, Victor A.	\$3,900	Watson, Craig	\$3,192
Fenton, Paula B.	\$3,900	Lembcke, Julia G.	\$3,180
Ferrara, Lynda	\$3,900	Jaffe, Joseph A.	\$3,168
Kraus Bratone, T.	\$3,900	Sweeney, Paul W.	\$3,167
Malpigli, Frank W.	\$3,900	Cheek, Steven J.	\$3,084
Weinfeld, Shia	\$3,900	Greer, Michael	\$3,084
Reisman, Jacob	\$3,892	Golde, Erica	\$3,072
Charboneau, Renee A.	\$3,864	Harasym, Kenneth J.	\$3,064
Jonza, John P.	\$3,840	Gray, Mark E.	\$3,060
Simcha, Jack	\$3,836	Lemar, Fred W. Jr.	\$3,035
Gordon, Aaron	\$3,827	Lovelace, David P.	\$3,024
Helfman, Irwin	\$3,827	Kastl, Raymond L.	\$2,963
Byrnes, John J.	\$3,824	Wondisford, Dale E.	\$2,940
Lauer, Deborah	\$3,816	Rush, Francine	\$2,927
Hoyek, Pete N.	\$3,768	Weiland, David	\$2,927
Moran, Marcos	\$3,768	Goldenberg, Karen .	\$2,926
Travis, Ann	\$3,756	Campana, Diana M.	\$2,868
Rutstein, Michael W.	\$3,648	Sobel, Gary I.	\$2,856
Sadler, Ian A.	\$3,647	Heaslip, Christopher	\$2,844
Fager, Charles W. III	\$3,623	Holeve, Bernard B.	\$2,844
Monds, Lynne C.	\$3,574	Holstein, Gerald K.	\$2,844
Rosenkrantz, Howard	\$3,552	Moita, Goncalo M.	\$2,844
Sernaker, Howard R.	\$3,516	Rentner, Cary	\$2,796
Handal, Charles J.	\$3,480	Klein, Russell	\$2,784
Longo, Wendy L.	\$3,480	Minervini, Debra A.	\$2,772
Haug, John H.	\$3,479	Woods, Judith L.	\$2,759
Nastanovich, Christopher R	\$3,479	Grady, Roger A. Jr.	\$2,748
Badessa, Joseph J.	\$3,432	Hovanec, Jeffrey T.	\$2,724
Hall, James T.	\$3,300	Chapman, Frederic W.	\$2,676